

STYLE PREFERENCE SELF-ASSESSMENT PRE-WORK

On each line, read the four choices, and select (by placing a checkmark) next to the word or phrase that is most descriptive of you every day on the job (you may have different preferences when you are home). There is no such thing as a 'best' style, so do not choose what sounds 'best'. Choose one option per line working from left to right and going across. BE HONEST WITH YOURSELF.

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|---|---|--|---|
| 1. <input type="checkbox"/> Like to analyze | <input type="checkbox"/> Like to interact | <input type="checkbox"/> Like to Decide | <input type="checkbox"/> Like to Explore |
| 2. <input type="checkbox"/> Objective | <input type="checkbox"/> Emotional | <input type="checkbox"/> Practical | <input type="checkbox"/> Visionary |
| 3. <input type="checkbox"/> Logical | <input type="checkbox"/> Encouraging | <input type="checkbox"/> To the Point | <input type="checkbox"/> Creative |
| 4. <input type="checkbox"/> Consistency | <input type="checkbox"/> Thoughtful | <input type="checkbox"/> Determination | <input type="checkbox"/> Spontaneity |
| 5. <input type="checkbox"/> Order | <input type="checkbox"/> Cooperation | <input type="checkbox"/> Results | <input type="checkbox"/> Concepts |
| 6. <input type="checkbox"/> Value details | <input type="checkbox"/> Bored with details | <input type="checkbox"/> Value facts | <input type="checkbox"/> Value ideas |
| 7. <input type="checkbox"/> Controlled | <input type="checkbox"/> Personable | <input type="checkbox"/> Action-oriented | <input type="checkbox"/> Dreamer |
| 8. <input type="checkbox"/> Composed | <input type="checkbox"/> Empathetic | <input type="checkbox"/> Quick | <input type="checkbox"/> Intellectual |
| 9. <input type="checkbox"/> Cautious | <input type="checkbox"/> Enthusiastic | <input type="checkbox"/> Sensible | <input type="checkbox"/> Original |
| 10. <input type="checkbox"/> Formal | <input type="checkbox"/> Informal | <input type="checkbox"/> Motivating | <input type="checkbox"/> Inspiring |
| 11. <input type="checkbox"/> Detached | <input type="checkbox"/> Sentimental | <input type="checkbox"/> Impatient | <input type="checkbox"/> Preoccupied |
| 12. <input type="checkbox"/> Problem-solver | <input type="checkbox"/> Supporter | <input type="checkbox"/> Implementer | <input type="checkbox"/> Developer |
| 13. <input type="checkbox"/> Data | <input type="checkbox"/> Feelings | <input type="checkbox"/> Plain talk | <input type="checkbox"/> Possibilities |
| 14. <input type="checkbox"/> Critical | <input type="checkbox"/> Moody | <input type="checkbox"/> Driven | <input type="checkbox"/> Distant |
| 15. <input type="checkbox"/> Truth | <input type="checkbox"/> Harmony | <input type="checkbox"/> Reality | <input type="checkbox"/> Change |
| 16. <input type="checkbox"/> Precise | <input type="checkbox"/> Tactful | <input type="checkbox"/> Direct | <input type="checkbox"/> Complex |
| 17. <input type="checkbox"/> Value Accuracy | <input type="checkbox"/> Value the past | <input type="checkbox"/> Value the present | <input type="checkbox"/> Value the future |
| _____ Total | _____ Total | _____ Total | _____ Total |

Total the number of checks in each column and put number on the line next to the word total in that column.